

move out of the box

Emmepi Group is the turnkey solution provider for the whole production flow of the corrugated cardboard supply chain.

THE STORY OF THE GROUP

Emmepi Group was established by the merging of two organisations, each offering complementary products and equipment for the corrugated packaging market.

This opportunity for collaboration inspired Alessandro and Alberto to unite their efforts to meet the demands and requirements of the industry.

Emmepi Group has since developed turnkey solutions, which are designed to streamline operations and enhance efficiency for our clients.

This is the story behind the creation of Emmepi Group. This collaborative concept guided the direction of the company and enabled the company to transform to provide a comprehensive range of machinery that fulfil the entire scope of production flow within a single corrugated cardboard factory. The success of Emmepi Group is made possible by the strength of the group: a collective of dedicated individuals who bring diverse skills and a shared vision to the table. This synergy allows Emmepi Group to consistently exceed customer expectations and adapt to the ever-evolving demands of the market. Through teamwork and a commitment to excellence, Emmepi Group continues to thrive, setting new standards in the industry and paving the way for future growth and success.



Each and every day **Alessandro Bersanetti**, the Group President, and **Alberto Fioriti**, the CEO, represent the heart and soul of the company.

Their collaboration merges both commercial and technical elements to meet the demands of the international market, creating made-to-measure solutions for customers.

"We began by addressing the needs of our first customer, then moved on to the second, and the third, and so forth. Both the domestic and international markets supported our approach, recognising and embracing this new synergy. After a necessary period of adjustment, we chose to embark on a shared future. This is how Emmepi Group was born."



Mario Teatini, the CFO, oversees all financial relationships and manages development and investments alongside leading the administration departments. The company's financial growth over the years is remarkable: sales, the size of the plants and employee numbers have all increased consistently.

"The simultaneous and exponential growth of these three elements is not guaranteed, thus indicating that we have effectively understood, and adapted to, the market and that our concept of providing an integrated service has proven successful."



Fabio Bello, General Project Manager, oversees the direct management of software development and installations and he also serves as the interim Technical Director.

"Our team is crucial; they are the face of Emmepi Group and they are key in shaping our future. Our team goal is to collaboratively achieve significant successes both in Italy and globally."



Fabrizio Nofrini serves as the Manufacturing Manager, overseeing the entire production process. He conducts on-site inspections and manages the fabrication and production processes ensuring that delivery timelines outlined in the work plan are met.

"Making bold decisions, investing strategically, and prioritising the well-being of our team have guaranteed uninterrupted production."

COMPANY MANAGEMENT



The key individuals responsible for driving the success of Emmepi Group include

- **Alessandro Bersanetti** President
- **Alberto Fioriti** CEO
- **Mario Teatini** CFO
- **Fabio Bello** General Project Manager
- **Fabrizio Nofrini** Manufacturing Manager

COMPANY TIMELINE

1974

Elettromeccanica Industriale is founded by Anselmo Fioriti, father of today's CEO, Alberto Fioriti.

1996

With the untimely death of Primo Mutti, Alessandro Bersanetti takes over the leadership of *Emmepi S.r.l.*

2003

Emmepi and *Logitec* begin their collaboration in Italy.

2009

Emmepi/E.I.L. expands outside the Italian borders with the establishing of the first plants in Russia - for *ILIM Group* (St. Petersburg) and *PERM/PCBK*.

1981

Emmepi S.r.l. is founded by Primo Mutti, drawing on his expertise in the field of strapping machines.

1998

Alberto Fioriti's *Logitec* is founded, an industrial concern dedicated to the handling of cardboard.

2008

Gruppo E.I.L. is created from the merger of *Elettromeccanica Industriale* and *Logitec*. The founding members of the group are: Alberto Fioriti, Mario Teatini, Fabio Bello and Fabrizio Nofrini.

2011

The merger of *Emmepi* and *Gruppo E.I.L.* results in *Emmepi Group S.r.l.*, the only group in the world that can provide integrated solutions in the world of corrugated cardboard. The Group has 5 employees, 500 square meters of production area, and 5 million euros in sales.

2011

Emmepi Group proudly marks its inaugural order in the year it was established.
The client is Ondulados del Papel, a Spanish company from Alicante.

2015

Emmepi Group completes its turnkey handling objective with the acquisition of *Favalessa*, a leading Venetian company in peripherals for the corrugated cardboard industry.

2018

The best performing finished goods line ever produced by the group is installed in a plant in Russia, a heartland area for *Emmepi Group*, achieving a productivity rate of 360 p/h. This marks the beginning of a new phase of technological advancements.

2024

Emmepi Group acquires *Avanti Conveyors*. The handling division expands further with a new production site near Manchester, UK.

2012

Emmepi Group launches in the South American market with an installation at Brazil's leading company.

2017

First greenfield site for *Emmepi Group*. The site in Brisbane, Australia, also marks *Emmepi Group's* expansion into Australasia

2023

Emmepi Group signs a contract for the largest greenfield project in South America.

The first robot of the new Robotica division is installed.

TODAY

The company has grown exponentially around the world, reaching sales of 90 million euros and more than 270 employees.



Avanti Conveyors Ltd was founded in 1988 and is based in High Peak, Derbyshire, UK. The company employs 72 people and the production site in Glossop manufactures a wide range of materials handling equipment including conveyors, transfer cars, turntables, in-feeds, out-feeds, palletisers, separators and related software systems.

The site also designs, sells, installs and supports these systems across the globe.

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- **David Williams** CEO, Emmepi Group Avanti
 - **Simon Mander** Specialist System Adviser, Emmepi Group Avanti
 - **Danos Damianou** Technical Director, Emmepi Group Avanti

**Always moving forward —
it's all about product flow**



David Williams

As CEO, David Williams holds the pivotal responsibility of steering Emmepi Group Avanti's strategic direction and ensuring the seamless integration of Avanti Conveyors into Emmepi Group.

"Our team is committed to driving innovation and excellence, ensuring we not only meet but exceed the expectations of our clients. Our journey is one of collaboration and progress, where every challenge is an opportunity to set new standards in the industry."



Simon Mander

Specialist System Adviser, supports the technical undertakings of Emmepi Group Avanti in both projects and engineering by advising on technical solutions for projects.

"Every project is a puzzle waiting to be solved, and with the right technical insights, we can transform complex challenges into streamlined solutions. We've installed numerous automation systems, including some of the largest and fastest in the world, and we leverage that expertise to enhance your productivity needs."



Danos Damianou

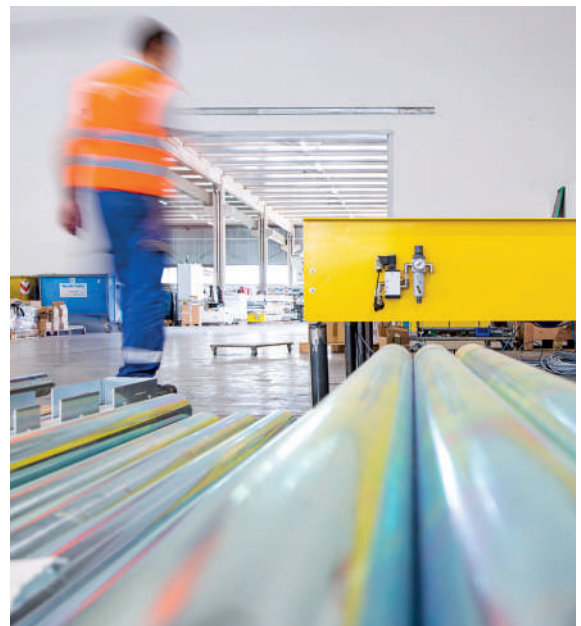
Technical Director, assumes ultimate technical responsibility for Emmepi Group Avanti, including engineering, software and the technical aspects of project management.

"Innovation is not just about creating something new; it's about reimagining what's possible and pushing the boundaries to achieve greater efficiency. It's the bridge between today's challenges and tomorrow's solutions, and it requires both courage and creativity to cross."



THE FUTURE IS HERE NOW

By embracing the opportunities of today's dynamic market, Emmepi Group continues to lead the way in providing cutting-edge solutions that not only meet today's demands but also anticipate the needs of tomorrow.



A CONSOLIDATED MISSION, EXTENDING A VISION



A company aiming to thrive in the global market must prioritise ethics. It requires dedication and exceptional customer care; this is the beating heart of our business, along with the strength to establish a visionary outlook for future generations.

Our team understands its partners and shares common values like respect and attention to detail. These principles should resonate with everyone managing resources in our global community and should allow us to look back with pride in years to come.

WELCOME TO THE POWER OF EMMEPI GROUP



Emmepi Group is a well-established consolidated organisation, formed by companies that have thrived for over 30 years in the corrugated cardboard industry. We deliver systems that address diverse customer needs and provide tailored solutions for each market segment. Emmepi Group is customer-driven and provides innovative high-quality products and services. We specialise in the design and development of integrated and turnkey solutions, which are “Made in Europe”, for the corrugated cardboard industry.

Our aim is to effectively address and resolve specific requirements related to work area organisation, production time optimisation, and management of production processes.



System Layouts

Handling Systems and Packaging Machines

Peripheral Machines

Automatic Handling of Production Flows

BRANCHES STRETCHING ACROSS EUROPE

Emmepi Group has 6 locations in Europe

We manufacture strapping machines in Milan, film wrapping machines in Cesena, all our peripheral machines for corrugated cardboard box processing in the province of Treviso and all our general handling equipment in our operational headquarters in Perugia and in Manchester.

The provincial capital of Umbria, home to our main headquarters, is where we develop our expertise, prepare layouts and meticulously coordinate our various plants.

With a turnover of

90,000,000 €

**COMPLETELY
MADE IN EUROPE**



Active in the market since

2003

6 BRANCHES WITH 9 PRODUCTION SITES:

PERUGIA

3 production sites

MILANO

1 production site

NOVARA

1 production site

TREVISO

2 production sites

CESENA

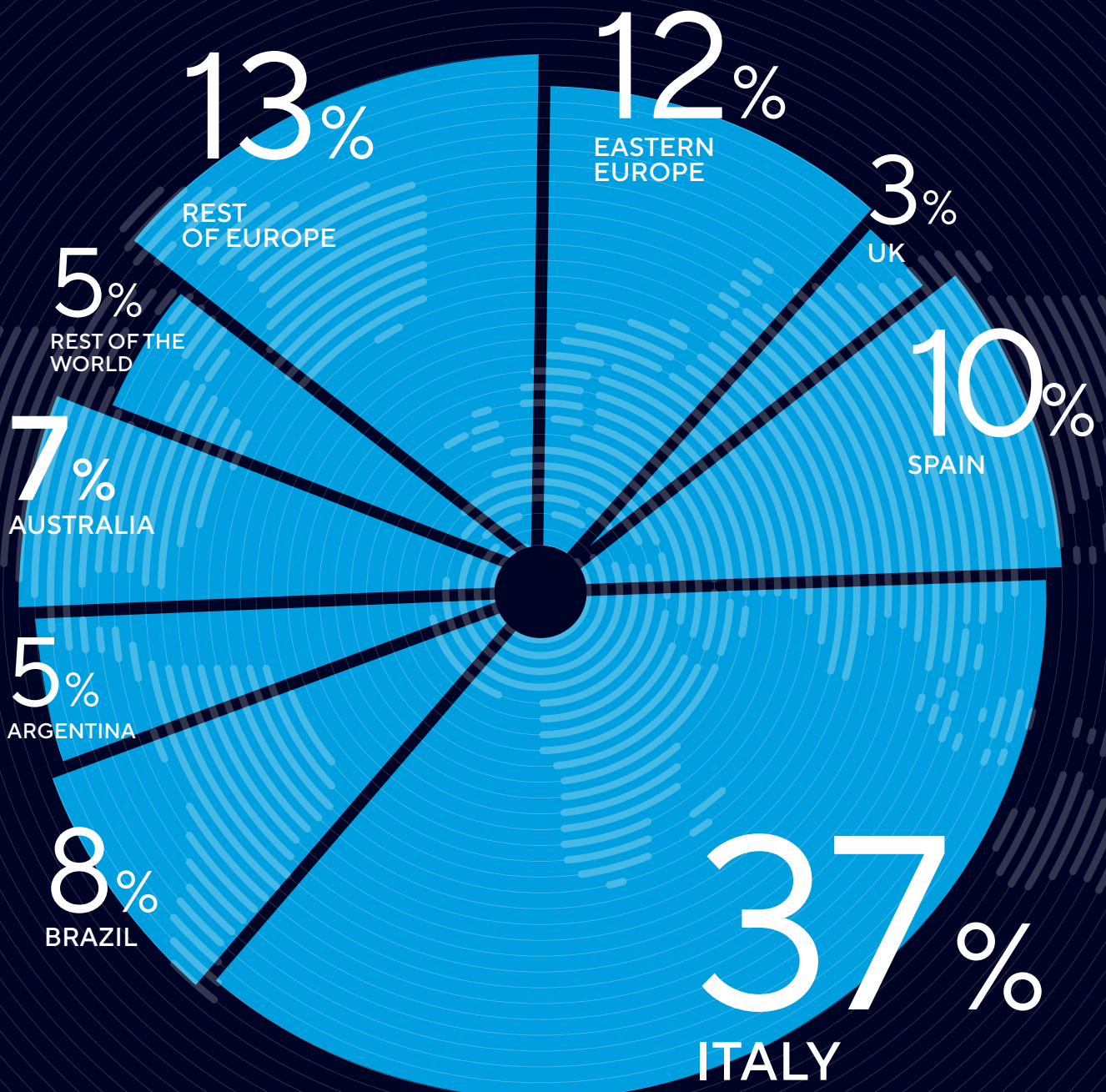
1 production site

MANCHESTER

1 production site

MARKET

MADE IN EUROPE FOR THE GLOBAL MARKET



MARKET FACTS AND FIGURES

Emmepi Group is a global player with a diverse market presence across the world.

Our largest share of operations is in Europe with 50% coming from three countries alone: Italy 37%, Spain 10% and UK 3%.

A further quarter is made up of 12% in Eastern Europe and 13% from the rest of Europe.

Furthermore, our presence extends to South America, with Brazil contributing 8% and Argentina 5%.

In the Asia-Pacific region, Australia represents 7% of our operations. This diversified global presence underscores our commitment to serving a wide range of markets and customers around the world.

FIVE AREAS OF CARE

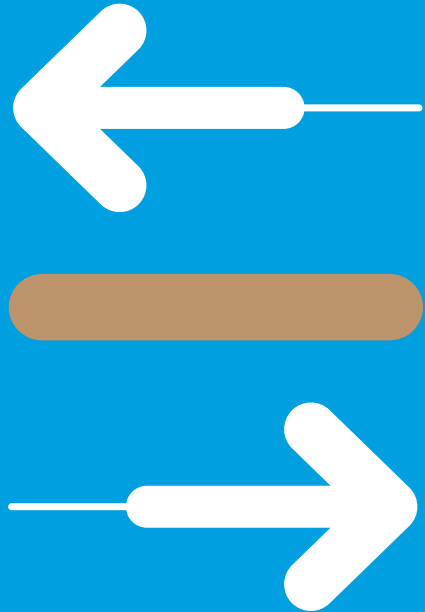
A holistic approach to the entire supply chain for handling corrugated cardboard ensures a meticulous level of care and attention to every stage of the process.

- **Handling**
- **Peripheral**
- **Robotica**
- **Strapping**
- **Wrapping**



HANDLING DIVISION

We manufacture lines for corrugator outfeed, automated warehouses, semi-finished and finished products with a modular construction system made up of rollers or acetal belts.



Our machines:

**CORRUGATOR'S
EXIT**

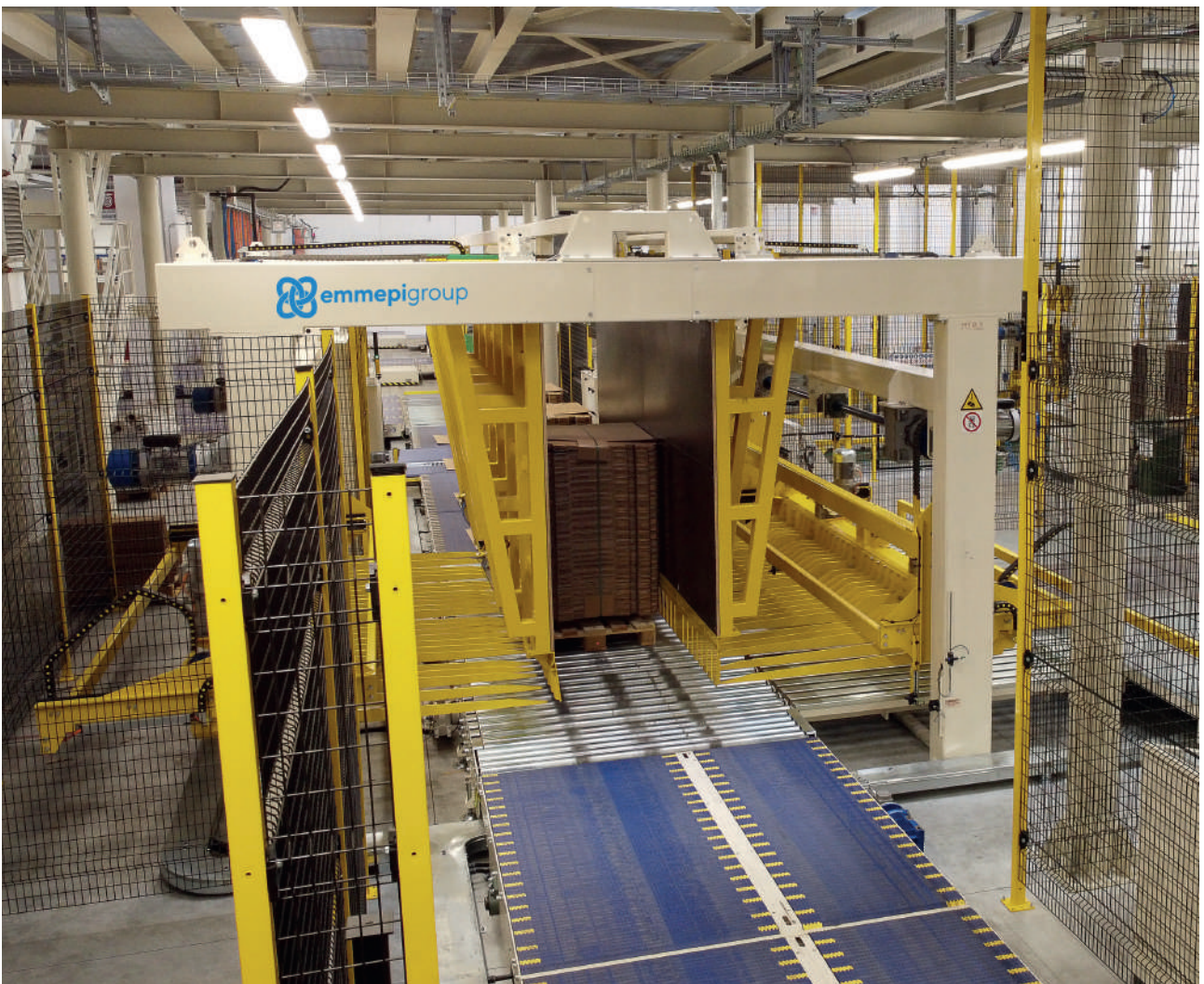
WIP

**FINISHED GOODS
LINE**



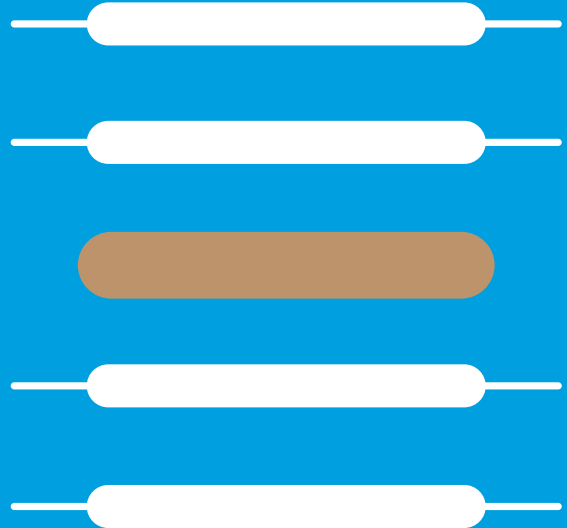






PERIPHERAL DIVISION

We offer a wide range of loaders, palletisers, stackers, bundle separators and pallet removers tailored to meet the requirements of various converting machines in accordance with market demands.



Our machines:

PREFEEDERS

TOP AND BOTTOM PRINT

PALLETISERS

FULLY - AUTOMATIC
PALLETISERS

STACKERS

VACUUM STRIPPER
STACKERS



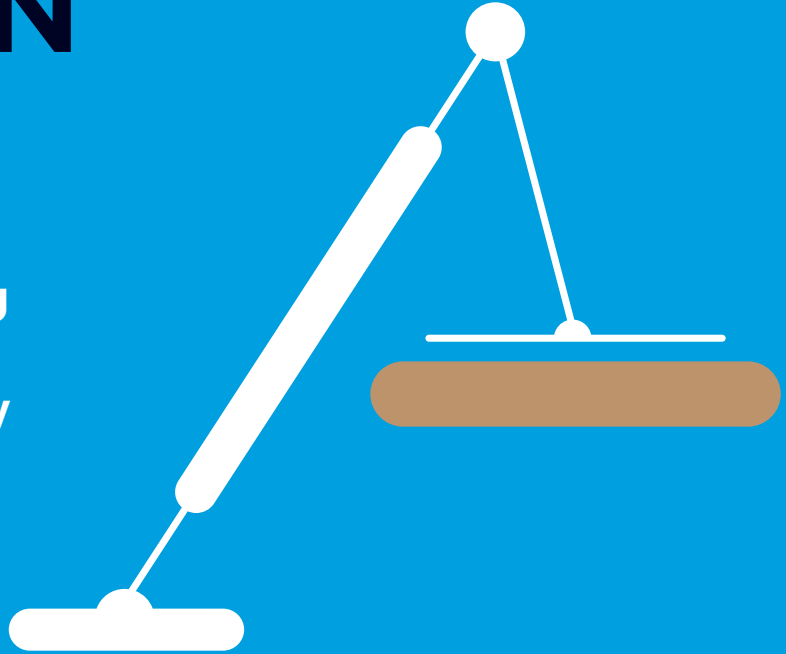






ROBOTICA DIVISION

Emmepi Group has designed a new robotic palletiser with an innovative clamping system which can palletise virtually every type of box coming off today's modern folder gluers and casemakers.



Our machines:

**PALLETIZER
FOR MULTI POINT
FOLDER GLUER**

**PALLETIZER
FOR FLEXO
FOLDER GLUER**



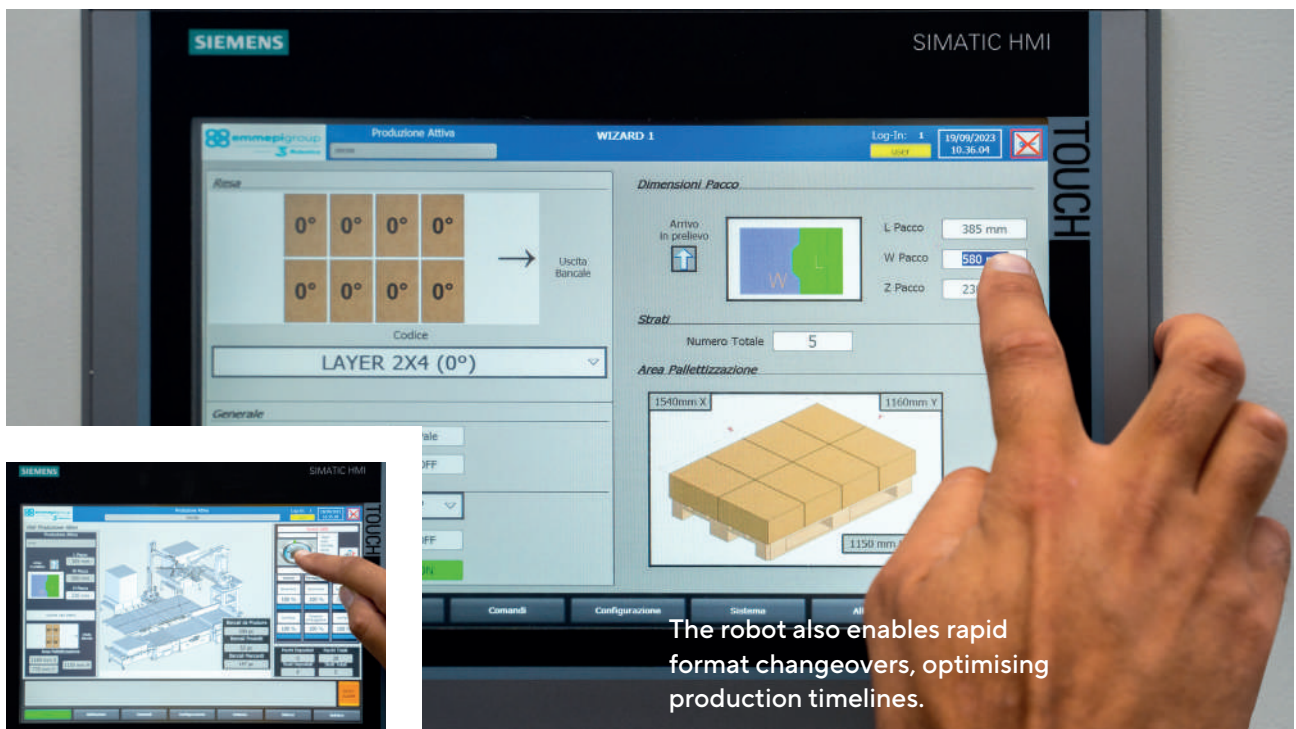


The clamp picks up the bundles by using either a mechanical blade solution or via a vacuum system or a combination of both.





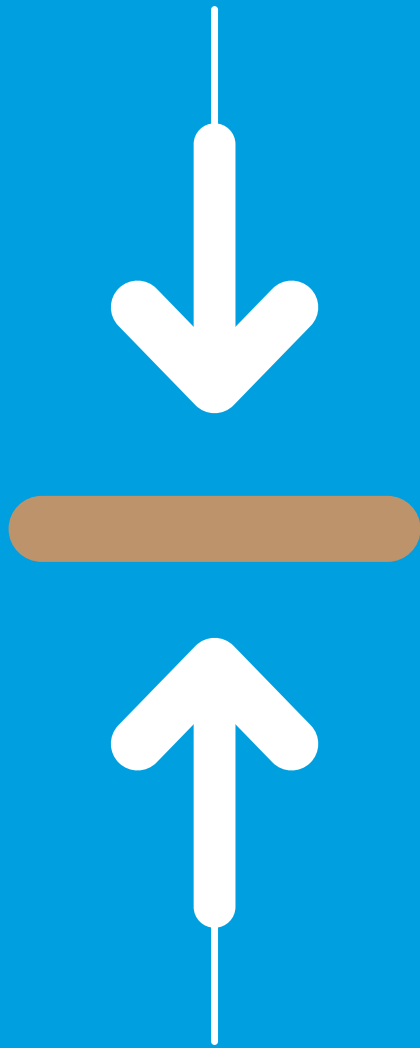
The clamp also undertakes stack squaring, achieving a quality similar to that of a traditional palletiser.



The robot also enables rapid format changeovers, optimising production timelines.

STRAPPING DIVISION

We design robust strapping machines tailored for corrugators, as well as specialised strapping machines for boxes and for any corrugated cardboard application. Our equipment is highly versatile and is available in both bundle and pallet configurations. The **IN-LINE** strapping machine, model **PRIMA**, is highly recommended for high-speed production lines.



Our machines:

PALLET PRESS

VERTICAL AUTOMATIC
STRAPPING MACHINES FOR
SHEETS AND PALLETS

BUNDLE STRAPPER

STRAPPING JOGGERS
"IN LINE" AND
FOR FOLDER-GLUERS









WRAPPING DIVISION

Our solutions for wrapping with stretch film include both arm and rotating ring machines and are flexible and designed for high productivity.

The AVR 400 Flexa ring strapping machine is equipped with a closing system based on inserting the edge of the film inside the coils of the winders.



Our machines:

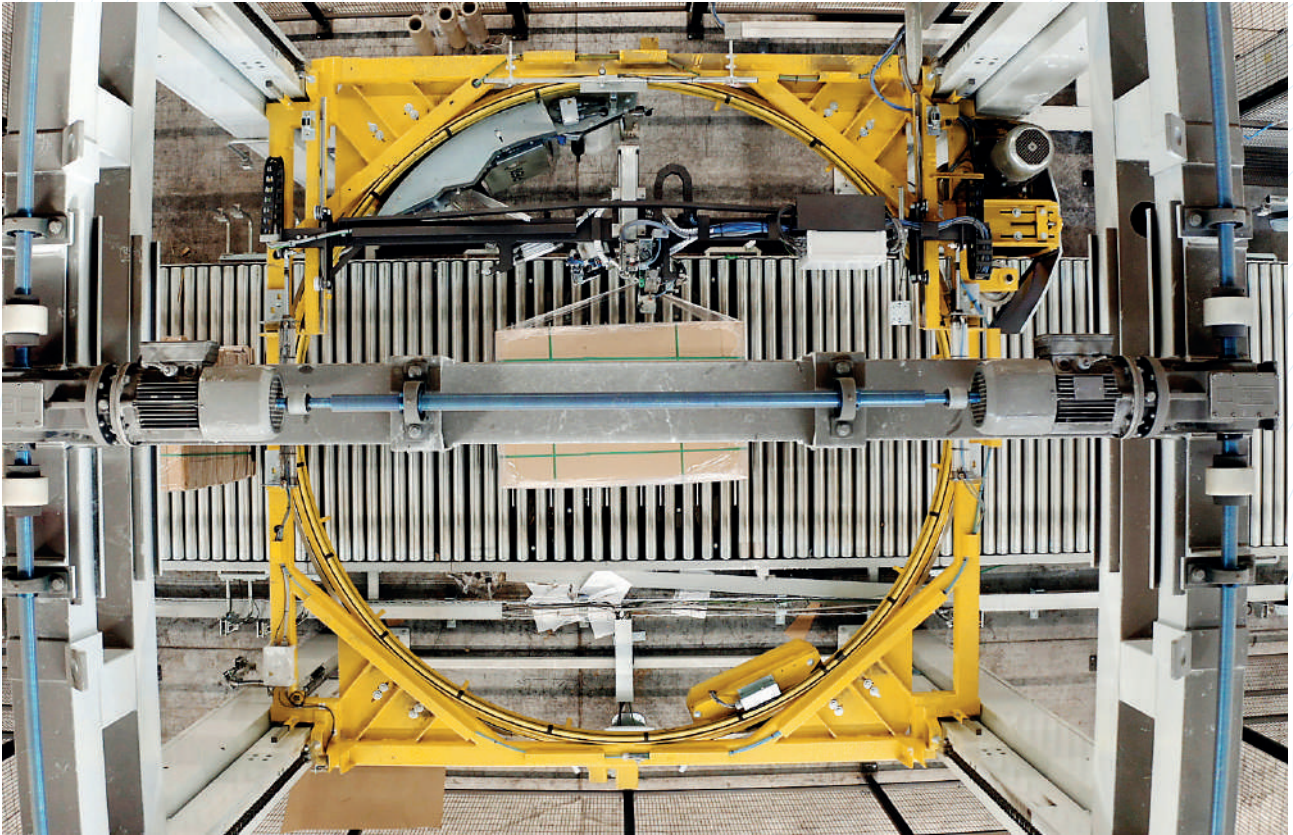
**RING WRAPPING
MACHINES**

**ARM WRAPPING
MACHINES**





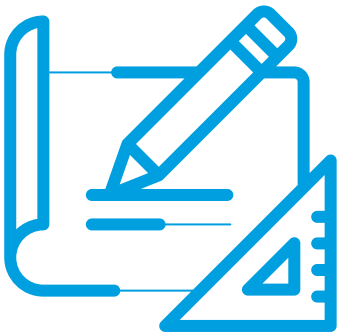




THE PHASES OF THE PROCESS

Phase 1

FROM THE IDEA TO THE SHARED LAYOUT



Every plant originates from a fundamental concept that needs to be transformed into a tangible entity. We begin by examining the client's layout, which includes the machines in their plant and their exact dimensions. Using this information, Emmepi Group designs a handling and storage line, drawing on our expertise and technological capabilities. Our proposal involves creating a collaborative layout that the client reviews and approves.

Phase 2

FROM ORDER TO LAYOUT SPECIFICATIONS



The initial layout is created following a comprehensive phase of technical meetings with the client. During this stage the different components of the system are analysed in terms of their components and control mechanisms. At this point, Emmepi Group initiates the production flow for the line and commences the mechanical design (including the implementation of belts and shuttles), alongside the electrical and software design (focusing on motor and sensor controls).

Phase 3

INSTALL WITHOUT STOPPING PRODUCTIVITY



During the installation phase on site, Emmepi Group arranges a project plan that minimises disruption to the client's production. Should the installation require a production stoppage then our team will attempt to schedule work during periods when the company's activities typically pause, such as during the Christmas holidays or a summer shutdown.

Phase 4

OUR MANAGEMENT SOFTWARE: PLC AND SUPERVISION



We offer a software solution designed with two interconnecting layers. The first layer, the PLC, serves as the industrial input/output board that controls the onsite actuators and manages the system. At a higher level, there is supervisory software that displays a real-time visualisation of the layout and material movements within the plant. This enables the client to continuously monitor and assess the system's efficiency.

Phase 5

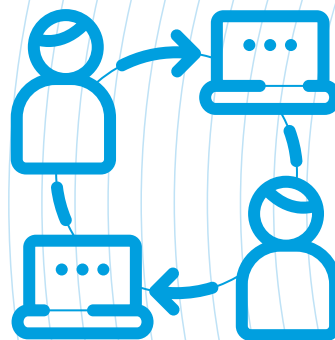
BUSINESS TRAINING



To ensure complete self-sufficiency, clients need to be educated on how to manage the system effectively. Training sessions are conducted in both dedicated classrooms and the operational areas of the plant. Following the training, on-site coaching is provided, which can extend over several weeks, to instruct the machine operators. Additionally, the training encompasses aspects of mechanical and electrical maintenance.

Phase 6

REMOTE CONTROL



Emmepi Group maintains constant monitoring on installed plants. The remote system encompasses both the PLC and the supervisory layers, addressing individual issues in real-time. A dedicated service system screens intervention requests, categorising them for our management departments: directing them to the software, hardware, mechanical or electrical divisions.

CIRCULAR ECONOMY: TODAY'S RESPONSIBLE DECISIONS WILL SHAPE TOMORROW'S OUTCOMES

For many years, our Group has actively engaged in researching and implementing green, eco-sustainable solutions that honour the community and its inhabitants. Our corporate decisions focus on the problem of climate change as our environmental heritage is a valuable resource that must be protected.

Implementing a circular economy requires ongoing evaluation of supply chains and commercial relationships. It also involves training and ensuring the wellbeing and safety of our team, along with closely monitoring processes and procedures in all areas of the business. These efforts aim to minimise any negative impacts such as noise and water pollution, as well as waste disposal.

“Operating responsibly means following a transparent corporate policy and conducting thorough corporate risk assessments. It means having no fear of changing direction to attain the highest standards of social impact.”

SOCIAL ISSUES ARE AT THE HEART OF OUR COMMERCIAL STRATEGY

Emmepi Group has always been committed to social causes. Our funded projects and donations are carefully tailored to address specific needs with the flexibility to adapt based on direct requests for assistance.

Our partners include cancer research institutes, non-profit organisations that support children with serious illnesses, “Croce Rossa Italiana,” and the Umbrian Hospital.

We aim to make a meaningful difference in the lives of those in need and believe in the power of community and the importance of giving back.



Emmepi Group is committed to a future where social responsibility and business success go hand in hand and we strive to inspire others to join us in our mission to create positive change.

By fostering a culture of empathy and generosity, we hope to build a world where businesses are seen as integral partners in addressing societal challenges.



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